Corporate Profile

KalaOra

About KalaOra

KalaOra is an independent oil and energy service company operating within the African Continent. KalaOra's core values are to strengthen and implement commercial and technical models to further enhance the African Continents strategy for energy growth.

Our multi disciplinary team provides a comprehensive and technical approach to hands on delivery of complex oil and gas projects. KalaOra's expertise include early stages of commercial tendering of oil services, exploration and production enhancement, including marine offshore engineering services.

The integrated energy business ethos built over two decades of operational specialism, contract management, and technical proficiency gained through strategic alliances are key to delivering a "best in class" optimised business solution.

> **Our global footprint is expanding as we strive to work closely with our clients on developing oil and gas assets within the African continent.**

Corporate Overview

KalaOra is providing a niche operating solution to the oil and extractives industry to promote “best in class” governance and commercial optimisation. The business objectives include the expansion of services to the upstream and downstream sectors of the oil and gas industry.

KalaOra has a highly experienced multi-faceted management team with extensive energy sector development experience; the experience expands into participation as executive advisors, transactor consultants, engineers and commercial project managers.

Our years of experience providing technical assistance to the energy sector , refinery and petrochemical industries, is paramount to our success. We engage with our clients throughout the complete supply chain process to ensure our core business services of conceptual studies, plant operations, and advisory services is formulated aligned with our clients key performance indicators.

Sector Services

UPSTREAM SECTOR

Our strategic partnerships and shared objectives with EPC Contractors and technical firms ensures we are well positioned to develop and deliver the most appropriate project solutions pertaining to the upstream sector. Leading to increased technical and commercial optimisation.

Sector Services

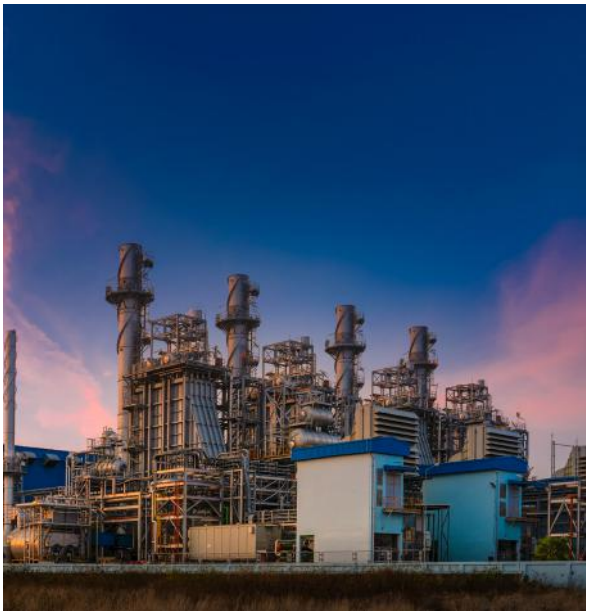
- Drilling Services
- Seismic Surveys
- Pre-Award Contract & Project Management
- Technical screening, support, engineering and evaluation services

MIDSTREAM SECTOR

KalaOra's midstream sector services include transportation, storage inspection, and development of marketing to downstream distributors.

The midstream sector is governed by ever-evolving regulatory challenges, our multi disciplinary team tailor agreements aligned with an understanding of the host country's legislation to promote adherence and industry best-practices.

Our team is equipped to provide comprehensive solutions, to assess critical assets and infrastructure to optimise costs.



DOWNSTREAM SECTOR

KalaOra's engineering consultants have advised on many complex projects, ensuring the lifecycle of the project is managed and governed, in both the public and private sectors.

Sector Services

- Development of Line Diagram (PFD and P&ID)
- Line and Control Valve Sizing
- Storage Tank & Pressure Vessel Design
- Private sector advisory on engineering method strategy
- Offshore & Onshore design study

Strategic Partnership

KalaOra's strategic partnerships are driven by continental change at the intersection of Engineering, Operations and Compliance in Africa. Due to our global presence, engineering area expertise and a broad range of technical framework solutions, KalaOra is the preferred supplier to those operating in or supplying to the Oil and Gas industry worldwide. We have formed strategic partnerships with the world's leading engineering, shipping and manufacturing companies, which gives us the ability to offer a full range of modified solutions suitable for upstream, downstream and midstream projects.

Competitive Advantage

- Unique framework agreements with our stakeholders and clients.
- Joint operability & Tender Sourcing for drilling, commissioning and decommissioning bids.
- In-house project development from inception of tendering to project execution
- Global partnerships with industry sector engineering firms and IOC's
- Strengthen the host countries supply chain to other sectors to spur productivity e.g logistics, infrastructure engineering, and FEED development
- Partnerships with Manufacturing firms (offshore & onshore equipments)

Local Content

The framework of local content is of paramount significance within the extractives industry. Our teams ensure commercial and contractual steps are set-up to improve the local economy by leveraging linkages to extractive projects. The value brought to the local, regional or national economy from an extraction project is governed by in-country legislation.

Beyond our clients scope of work, there is a demand to accelerate hiring local labor and procuring local goods and services from the host country.

> **The in-country value creation supports a number of factors influencing business flow and project execution**

OBJECTIVES OF

Local Content Development

01

Strengthen the host countries supply chain to other sectors to spur productivity

02

Increase local participation and competencies

03

Promote & streamline growth of communities service providers

04

Boost industry contribution to the National Gross Domestic Product

05

Navigate deal flow and participation on both technical and commercial aspects

06

Increase access to funding and Gain competitive advantage in Natural resources projects

Global Projects

ROVUMA LNG
Location: Mozambique
End User: Total E&P (Formerly Anadarko)
Scope: Commercial & Engineering

ASHANTI GOLD
Location: Obuasi, Ghana
End User: PMMC
Scope: Alluvial Gold Mining

LIBERIA - HARPER BASIN
Location: Monrovia
End User: LPRA
Scope: Commercial & Seismic

JUBILEE FIELD
Location: Ghana
End User: Tullow Oil
Scope: Commercial

OMAN - BLOCKS 3 & 4
Location: Farhan & Saiwan Fields
End User: PDO
Scope: Commercial & Technial

NIGERIA
Location: Offshore
End User: Participation in Tender Offshore Blocks
Scope: Commercial & Engineering

ANGOLA - BLOCK 31
Location: Luanda
End User: Sonangol
Scope: Commercial & Engineering

ABU DHABI
Location: Hail & Ghasha/Offshore
End User: ADNOC
Scope: Commercial & Engineering

IRAQ - RUMALIA
Location: IRAQ
End User: BP IRAQ NV
Scope: Commercial

Business Principles

KalaOra strives on the business foundations and principles governed by our general rules and guidelines. Our team is equipped to implement the principles and collectively deliver and define our ethos for technical and commercial excellence.

Customer Focused

Our client and customer focus is paramount to our success. We deliver our services based on the clients' objectives. We encapsulate a culture of accountability, our key deliverables define our capabilities.

Cost-Efficient

We harness and adapt our costing models to reflect the long-term development plans of our client's scope of work. Our operational experience is understanding the volatility and differentiating between strategically short and long-term projections.

Flexible & Manageable Approach

The energy industry is a 24/7 cycle, at KalaOra we understand the complexities and schedule deliverables pertaining to project delivery. We apply a flexible approach combined with hands-on experience to help drive value across business functions.

KalaOra

For more information please visit our website

www.kala-ora.com